



C_BCSBS_2502

SAP Positioning SAP Business Suite Certification Questions & Answers



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C_BCSBS_2502

SAP Certified Associate - Positioning SAP Business Suite
30 Questions Exam – 70% Cut Score – Duration of 60 minutes

C_BCSBS_2502 Practice Test

ERPPrep.com's C_BCSBS_2502 PDF is a comprehensive compilation of questions and answers that have been developed by our team of SAP Positioning SAP Business Suite experts and experienced professionals. To prepare for the actual exam, all you need is to study the content of this exam questions. You can identify the weak area with our premium C_BCSBS_2502 practice exams and help you to provide more focus on each syllabus topic covered. This method will help you to boost your confidence to pass the SAP Positioning SAP Business Suite certification with a better score.

C_BCSBS_2502 Questions and Answers Set

Question: 1

A retail company is struggling to manage customer relationships effectively, resulting in decreased customer satisfaction and declining sales. They need an SAP solution that helps streamline sales processes, personalize customer interactions, and improve service management.

Which SAP solutions should they implement?

There are 3 correct answers to this question.

- a) SAP Customer Relationship Management (CRM)
- b) SAP BusinessObjects Analytics
- c) SAP Predictive Analytics
- d) SAP Extended Warehouse Management (EWM)
- e) SAP SuccessFactors

Answer: a, b, c

Question: 2

Which SAP solution is designed to manage end-to-end business processes across multiple departments? Please choose the correct answer.

- a) SAP Ariba
- b) SAP Fieldglass
- c) SAP ERP
- d) SAP BusinessObjects

Answer: c

Question: 3

What is a primary function of SAP Customer Relationship Management (SAP CRM) within SAP Business Suite?

Please choose the correct answer.

- a) Managing customer interactions, sales, and marketing activities
- b) Tracking supply chain inventory levels
- c) Handling payroll and workforce management
- d) Processing supplier invoices

Answer: a

Question: 4

What is the role of the SAP Business Suite?

Please choose the correct answer.

- a) To bring out the best in every business
- b) To make profits
- c) To disrupt industries
- d) To create complex systems

Answer: a

Question: 5

A global manufacturing company wants to improve supplier collaboration, optimize procurement operations, and reduce manual processing errors. They need an SAP solution that enables spend management, contract lifecycle tracking, and supplier performance analysis.

Which SAP solutions should they implement?

There are 3 correct answers to this question.

- a) SAP Ariba
- b) SAP Business Network
- c) SAP Controlling (CO)
- d) SAP Customer Relationship Management (CRM)
- e) SAP Predictive Analytics

Answer: a, b, e

Question: 6

For installed base customers, what can RISE with SAP journeys include?

Please choose the correct answer.

- a) Starting fresh with a greenfield ERP implementation on private cloud
- b) A hybrid two-tier approach
- c) Moving directly to public cloud without any intermediate steps
- d) Leveraging RISE with SAP methodology to drive complex core principles

Answer: b

Question: 7

How does SAP Business Suite facilitate digital transformation for enterprises?

There are 2 correct answers to this question.

- a) Enables real-time data analysis
- b) Automates end-to-end business processes
- c) Eliminates cloud adoption requirements
- d) Limits external integrations

Answer: a, b

Question: 8

**How does SAP Business Suite improve decision-making for enterprises?
Please choose the correct answer.**

- a) By automating customer service chatbots
- b) By optimizing on-premise IT infrastructure
- c) By tracking employee performance in real-time
- d) By providing real-time data analytics and insights

Answer: d

Question: 9

Which core component of SAP Business Suite focuses on managing financial transactions and reporting?

Please choose the correct answer.

- a) SAP SuccessFactors
- b) SAP Ariba
- c) SAP Financial Accounting (FI)
- d) SAP BusinessObjects

Answer: c

Question: 10

Which of the following is the emphasis of both GROW with SAP and RISE with SAP?

Please choose the correct answer.

- a) On-premise solutions
- b) Minimal customization
- c) Rapid implementation
- d) Continuous innovation

Answer: d

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